Executive Summary
A large automotive OEM needed a solution to limit the substantial amount of grease used in assembling safety switches on vehicle dashboards. Nordson EFD’s PICO® jet valves saved them about $295,250 per station per year in grease waste and downtime costs, generating an ROI worth 4x the initial investment in 6 months.

Challenges
Applying grease onto electronic safety switches with the current semi-automated method created a significant amount of material waste in addition to a huge mess, requiring extensive cleanup, on the production floor.

When the OEM tried using contact dispense valves to increase throughput and reduce waste, it found the valves were difficult to set up in hard to reach areas. In addition, the maintenance frequency was too high.

Solution
Nordson EFD application specialists analyzed the challenges and the material being dispensed.

After testing the application with different solutions, they recommended the PICO non-contact jet valve system.

The system provided:
- Easier application in hard-to-reach spaces
- Very precise deposits for better first pass yields with minimal waste/mess
- Higher speed dispensing for greater throughput
- Low maintenance
- Easy integration with tabletop automation

See next page for ROI
Results and ROI
Replacing a manual process with non-contact jet valves saved the automotive OEM about 31% in grease waste per station per day.

Annual Savings per Station

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<table>
<thead>
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<tbody>
<tr>
<td>Grease waste reduction</td>
<td>$277,000</td>
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<tr>
<td>Downtime reduction</td>
<td>$18,250</td>
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<tr>
<td><strong>Total savings</strong></td>
<td><strong>$295,250</strong></td>
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Cleaner assembly stations were an added bonus, leading to even higher production levels.

Questions? Contact us.
We’re here to help. Talk to an experienced fluid application specialist to learn more about EFD products.

800.556.3484
info@nordsonefd.com

Request an Application Test
We’ll test any part or fluid with our solutions to find the best possible fit for your application.
Free application test

Watch Videos
See the PICO non-contact jet valve systems dispense grease in automotive applications.
Watch video now

Successful EFD Greasing Applications
- Door lock switches
- Window switches
- Mirror adjustment switches
- Wiper signal switches
- Turn signal switches
- Headlamp switches
- And more…

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Global
800-556-3484; +1-401-431-7000
info@nordsonefd.com

Europe
+44 (0) 1582 666334
uk@nordsonefd.com

Asia
China: +86 (21) 3866 9006; china@nordsonefd.com
India: +91 80 4021 3600; india@nordsonefd.com
Japan: +81 03 5762 2760; japan@nordsonefd.com
Korea: +82-31-736-8321; korea@nordsonefd.com
SEAsia: +65 6796 9522; sin-mal@nordsonefd.com